



21

4

2019

1

5

6

7

8            9            10

RCEP

11

50

10

12

2010      29.88      2019      137.32      9

GDP

11

13

9

1%

1.699%

14

15

16

B2B   B2C   C2C

M2C

+

B2C

C2C

BBC

---

<sup>17</sup> Wang

18

19

1							
2		%					
3							
4		/					
5					1 =	5 =	
6					1 =	5 =	
7					1 =	7 =	
8					1 =	7 =	
9					1 =	5 =	
10	R&D %						
11		25		%			

R&amp;D

EPS

WTO

	STATA17.0	KMO	KMO
0.000		0.680	
3	100.00	3	1
3		0.746 0.166 0.088	
2		1	

2

3

2013	2014	2015	2016	2017	2018	2019	2020
0.393	0.425	0.457	0.478	0.539	0.532	0.572	0.622
0.049	0.064	0.074	0.101	0.127	0.140	0.159	0.180
0.081	0.171	0.324	0.470	0.561	0.691	0.643	0.903
0.015	0.018	0.021	0.024	0.028	0.031	0.035	0.038
0.000	0.006	0.016	0.025	0.036	0.044	0.053	0.062

---


$$\ln \text{Intrade}_{ij} = \beta_0 + \beta_1 \ln \text{GDP}_{ij} + \beta_2 \ln \text{dist}_{ij} + \mu_{ij} \quad 1$$

trade<sub>ij</sub>      i      j      GDP<sub>ij</sub>      t      i      j      GDP      dist<sub>ij</sub>      i      j

11

22

7

25

Pgdp	pop	dec	net	cpi
open	dist			

$$\ln \text{Inetrade}_{ij} = \beta_0 + \beta_1 \ln \text{Pgdp}_{ij} + \beta_2 \ln \text{pop}_{ij} + \beta_3 \ln \text{dec}_{ij} + \beta_4 \ln \text{net}_{ij} + \beta_5 \ln \text{cpi}_{ij} + \beta_6 \ln \text{open}_{ij} + \beta_7 \ln \text{dist}_{ij} + \mu_{ij} \quad 2$$

etrade<sub>ij</sub>  
Pgdp      pop

open

GDP

dist

 $\mu_j$ 

1 0

2013 2020

3

STATA17.0 2013 2020

4

F

F

F 4 28 =5.88 Prob=0.0015

5

InPgdp <sub>j</sub>	40	8.992	0.771	8.006	10.221
Inpop <sub>j</sub>	40	7.025	0.673	6.285	8.138
dbec <sub>j</sub>	40	0.230	0.251	1.00e- 07	0.903
Innet <sub>j</sub>	40	3.548	0.624	2.262	4.454
Inqpi <sub>j</sub>	40	5.012	0.265	4.645	5.769
Inopen <sub>j</sub>	40	3.931	0.386	3.160	4.708
Indist <sub>j</sub>	40	12.628	0.376	12.007	13.421

InPgdp <sub>j</sub>	- 0.094	0.701	- 0.795	0.687
Inpop <sub>j</sub>	0.532	- 0.266	0.798	2.553
dbec <sub>j</sub>	0.849	1.484	- 0.635	0.355
Innet <sub>j</sub>	0.210	0.421	- 0.212	0.309
Inqpi <sub>j</sub>	- 0.415	- 0.994	0.579	0.616
Inopen <sub>j</sub>	0.372	0.368	0.004	0.298
Indist <sub>j</sub>	0.370	0.475	- 0.106	0.127
_cons	5.387	4.529	0.858	13.181

STATA17.0

STATA17.0

R<sup>2</sup> 0.977

1%

1.48%.

R&amp;D

11

6

			T	P> T	95%	
InPgdp <sub>j</sub>	0.701	0.135	5.200	0.000	0.437	0.965
Inpop <sub>j</sub>	-0.266	0.189	-1.400	0.161	-0.637	0.105
dec <sub>j</sub>	1.484	0.698	2.130	0.033	0.116	2.852
Innet <sub>j</sub>	0.421	0.144	2.930	0.003	0.140	0.703
Incipi <sub>j</sub>	-0.994	0.569	-1.750	0.081	-2.110	0.121
Inopen <sub>j</sub>	0.368	0.201	1.830	0.067	-0.025	0.761
Indist <sub>j</sub>	0.475	0.187	2.540	0.011	0.109	0.842
_cons	4.529	4.580	0.990	0.323	-4.448	13.506

STATA 17.0

K

22

26

K 0.8

K 0.8~1.2

K 1.2

7

2013	2014	2015	2016	2017	2018	2019	2020
1.260	1.060	0.776	0.748	0.954	1.042	1.121	1.271
0.770	1.125	1.494	2.291	1.123	0.978	0.762	0.428
0.953	0.842	0.878	0.795	0.855	0.892	0.956	0.890
0.458	0.744	-4.688	-0.877	-0.991	-	-	-
0.846	0.982	1.123	0.784	0.801	-	-	-

2014

B2B

20

3

4

&amp;Z\$%

- - -

&amp;Z\$%

B2B B2C C2C

B2B

B2B

B2C

B2C

+

+

+

+

F2B

APP

+

165

&amp;Z\$%

---

2023 3573.3

- 1 . 95% EB/OL . <https://finance.sina.com.cn/jxw/2023-05-18/doc-imyuexqc1802207.shtml>. 2023-05-18/2023-12-25.
- 2 . EB/OL . [http://www.gov.cn/xin-wen/2023-02/27/content\\_5743484.htm](http://www.gov.cn/xin-wen/2023-02/27/content_5743484.htm). 2023-02-27/2023-03-27.
- 3 . J . 2023 40 01 2
- 4 . J . 2023 09 117-123
- 5 . J . 2023 02 76-78
- 6 . J . 2023 07 54-58
- 7 . D . 2021.
- 8 . RCEP J . 2023 10 77-84
- 9 . D . 2022
- 10 . N . 2023-08-17 003 .
- 11 . D . 2022
- 12 . J . 2023 16 02 129-141.
- 13 . J . 2019 08 116-131.
- 14 . J . 2019 14  
134-138
- 15 . J . 2023 02  
19-33 134.
- 16 . J . 2020 05 139-143.
- 17 . B2B B2C D . 2018
- 18 WANG Y JIA F SCHOENHERR T et al. Supply Chain-based Business Model Innovation: The Case of a Cross-Border E-Commerce Company J. Sustainability 2018 10

---

Research on the Potential and Innovation Model of Cross-border E-commerce  
Trade between China and Central Asian Countries

1. Business School Xinjiang Normal University Urumqi Xinjiang 830017 China

2 Research Center for High Quality Industrial Development in the Core Area of the Silk Road Economic Belt  
Xinjiang Normal University Urumqi Xinjiang 830017 China